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ABOUT TiE

TiE Inc. (also known as TiE Global) is one of the largest not for profit organizations focused on entrepreneurship.

Foster entrepreneurship globally through the 5 pillars of TiE, which include mentoring, networking and education, funding and incubation.

TiE’s focus is to enable the next generation of entrepreneurs, and spur the cycle of wealth creation.

TiE is a vibrant platform for connecting entrepreneurs, professionals, industry leaders, and investors.

☑ Encourages and nurtures the next generation of entrepreneurs
☑ Gives back to the community by guiding aspiring entrepreneurs
☑ Spurs development and economic growth in vibrant economies as well as under-developed regions
Pillars Of TiE

MENTORING
NETWORKING
EDUCATING
FUNDING
INCUBATING
**PRESENCE OF TiE**

**TiE Pacific US**
- TiE Oregon
- TiE Seattle
- TiE SoCal
- TiE South Coast
- TiE Silicon Valley
- TiE Global

**TiE Northeast US**
- TiE Boston
- TiE DC
- TiE New Jersey
- TiE New York
- TiE Pittsburgh
- TiE Philadelphia

**TiE Southern US**
- TiE Carolinas
- TiE Atlanta
- TiE Tampa
- TiE Austin
- TiE Dallas
- TiE Houston
- TiE Miami

**TiE Central US**
- TiE Denver

**TiE Canada**
- TiE Ottawa
- TiE Toronto
- TiE Vancouver

**TiE Northern India**
- TiE Chandigarh
- TiE Delhi
- TiE Lucknow
- TiE Rajasthan
- TiE Udaipur
- TiE UP (Kanpur)

**TiE Central India**
- TiE MP

**TiE Southern India**
- TiE Bangalore
- TiE Chennai
- TiE Coimbatore
- TiE Hubli
- TiE Hyderabad
- TiE Kerala
- TiE Mysuru
- TiE Andhra Pradesh

**TiE Western India**
- TiE Ahmedabad
- TiE Surat
- TiE Mumbai
- TiE Nagpur
- TiE Pune

**TiE Eastern India**
- TiE Bhubaneshwar
- TiE Kolkata
- TiE Guwahati

**TiE South Asia**
- TiE Islamabad
- TiE Lahore
- TiE Dhaka

**TiE Middle East**
- TiE Dubai

**TiE East Asia Pacific**
- TiE Japan
- TiE Singapore
- TiE Hong Kong

**TiE Europe**
- TiE Deutschland
- TiE London
- TiE UK North
- TiE Israel

**TiE Australia**
- TiE Melbourne
- TiE Sydney

**TiE Africa**
- TiE Kenya
Dear TiE Members,

With each passing day, I can see our commitment of Fostering Entrepreneurship solidifying to firmer grounds globally. As we wrap the year 2019 I wanted to share some remarks.

We recently concluded yet another successful edition of the TiE Global Summit. The 4th edition, hosted by TiE Delhi-NCR, witnessed participation from over 2200 entrepreneurs, industry and corporate leaders, policymakers and the various departments of the Indian government. The two-day conclave explored the theme - Indian Startups, Global Footprint. Our goal with TGS4 was to highlight the factors that have enabled the remarkable success and global expansion of some of the biggest Indian ventures in the past couple of years.

On Day 2 of the summit, we launched TiE Women. This initiative is near and dear to my heart. TiE Women is a dedicated program for women entrepreneurs across the globe. With the motto to Embrace.Engage.Empower., this program is specifically curated to support and mentor women entrepreneurs. This effort is being led by Hemalatha Annamalai as Chair and Dharti Desai as Vice-Chair. I’m happy to announce that we have already received a $80,000 commitment from a few of our Charter Members. We have also inked a partnership of $100K with BRTSIF empowWer accelerator for Indian chapters.

Inclusion is an important factor to be implemented in our entrepreneurial community. I’m glad we’ve taken a step forward in this direction. We’ve been working on the program for over 6 months now and I’m glad to have been a part of the Core Committee of TiE Women. This comes on the heels of the end of my tenure as a member and Chair of the TiE Global Board. During the past two years, our team has worked hard to launch multiple new programs, including TiE Global Angels, TiE University, TiE India Angels, TiE Women to name a few.
I am very thankful to all my fellow TiE Global board members for their collaboration and support in moving several of the global initiatives forward. I am also thankful to all TiE Presidents and EDs who participated, supported and made all the above initiatives a booming success. I am especially thankful to Vijay Menon, TiE Global Executive Director for his contributions, hard work and partnership in travelling with me far and wide to many chapters to inspire chapters to push forth our impact vision. Thank you to the hard-working staff of Mohini, Aparna and Ben. You made life so much easier for me.

I’m proud that during my tenure we could launch TiE Global Angels in the fall of 2016. Since then, TGA is starting to fly, with so many chapters in the US launching angel investment groups. Also, startups like Hemex Health and Wevo raising large amounts of capital and obtaining mentoring from across the chapter network in the US and India.

The resounding success also paved the way to TiE India Angels. Thank you, Mahavir for your leadership in launching TiE India Angels that will soon spark investment activity across TiE India chapters. I look forward to continuing supporting that program.

I am proud to see that the TYE program now serves as the crown jewel of TiE Global as we plant seeds of entrepreneurship in over 23 chapters and a 1000 students a year. We also piloted a new program, TiE University in 2019 under Paul Lopez’s leadership. TiE University aims to encourage entrepreneurs at University/college level. Watch out for more information below.

My parting words are the same as the words I communicated at TiEcon 2017 when I was elected as Vice-Chair of the Board. The Mission and Vision of TiE are to give back and support the next generation of entrepreneurs. But today and for the future, there is tremendous opportunity gap for supporting and mentoring women, youth, and undeserved entrepreneurs in addition to scaling our angel investment activity. We have the three pillars (Youth, Women and Angels) and we have taken key first steps in that direction to lay a strong foundation. I sincerely ask all chapters and the incoming board to keep the flame burning at all fronts on these pillars and stay focused on them. Execution of these initiatives will continue to make us relevant and impactful for entrepreneurs locally and globally.

Nitin Rai
Chairman, TiE Global Board
TiE GLOBAL TEAM

Seema Chaturvedi  
Chair  
AIRSWEEE

Shashi Jain  
Curriculum Director  
TYE Global

Benjamin Nahir  
Program Manager  
TiE Global Angels

Paul Lopez  
Chair  
TiE University

Hema Annamalai  
Chair  
TiE Women

Dharti Desai  
Vice Chair  
TiE Women

TiE Global Staff

Vijay Menon  
Executive Director  
TiE Global

Mohini Suchanti  
Program Manager  
TiE Global

Aparna Mishra  
Marketing Manager  
TiE Global
Some of the key speakers included Jaspreet Singh, founder of Druva; Asha Jadeja Motwani, a Silicon Valley-based angel investor and enabler; Dr Santhosh Babu, Principal Secretary to Government, IT Department, Government of Tamil Nadu; Krishna Sundaresan, VP Engineering – CISCO Systems India.

The exceptional line-up of speakers also included noteworthy names such as Abhijit Bose, Head of India – WhatsApp India; Jan Metzger, MD – Citi Group; Andy Tsao, MD & Head – Silicon Valley Bank; Falguni Nayar, Founder & CEO – Nykaa; Damien Zhang – VP, CDH Capital; Jeffrey Yam – ED Integrated Capital; Tej Kapoor, Executive President & Head of Investments – Fosun India; Wai Leng Leong, MD Strategic Partnerships Growth Market – Asia CDPQ; and Anna Roy, Senior Advisor – NITI Aayog, GOI; Benny Chen, Managing Partner, BAce Capital and Shirley Mao, Executive Director Strategic Investment Department, Xiaomi Inc.; among others.

Amitabh Kant  
CEO  
NITI Aayog, Government Of India

Dia Mirza  
Actor, Producer,  
UN Environment Goodwill Ambassador

Bottom Left: Rana Daggubati  
Actor, Producer,  
Entrepreneur & Investor
TiEcon 2019

TiEcon is the largest tech conference dedicated to fostering entrepreneurship, hosted by TiE Silicon Valley.

Focus Areas

- Artificial Intelligence, Machine Learning
- Security, FinTech, Digital Health, among others

10th & 11th May 2019

Santa Clara Convention Center

Grand Keynote Speakers

160+ Speakers

Past editions of TiEcon attracted over 60,000 Entrepreneurs & Professionals from over 50 Countries

Grand Keynotes at the event also included Chirag K. Patel - Founder and Co-Chairman, Amneal Pharmaceuticals; Manish Vyas - President, Communications, Media & Entertainment Business, and the CEO, Network Services, at Tech Mahindra; Quentin Hardy - Head of Editorial at Google Cloud;
TiEcon Hubli

TiEcon Hubli brought together successful entrepreneurs, top professionals, practitioners, academicians, and innovators from across the country.

25th & 26th January 2019
Day 1 - Women Conclave
Day 2 - TiEcon Business Conference

2600+ Attendees
40% of attendees being Women Entrepreneurs from nearby districts including Manipal, Udupi, Mangalore & Bangalore.

The event concluded with - ’An Evening with Sadhguru’ that attracted a gathering of 10000+ people.

Sadhguru
Founder
Isha Foundation

TiEcon Mumbai

The 10th TiEcon Mumbai opened on a strong note with speakers emphasizing the role of startups in transforming India by creating innovation in the last mile and focusing on quality. The two-day Leadership Conclave had keynote sessions, parallel workshops, pitch sessions, Startup clinic roundtables, Expo, etc. Hosted over 100+ curated startup pitches to investors.
The 7th edition TiEcon Pune conference was dedicated to supporting entrepreneurs to set a new benchmark across the start-up ecosystem.

The Second Wave

12th & 13th April 2019

500+ Entrepreneurs from Pune and neighboring cities

R Gopala krishnan and R Narayanan hosted a discussion on ‘Start Up vs Grown Up companies’
TiE Dubai summit 2018 focused on creating international entrepreneurial links through TiE’s global network. The summit encouraged people to STRIVE through entrepreneurial excellence, innovation, positive thinking, and perseverance. The summit hosted startup clinics, pitches, and round tables. Partner workshops were organised to discuss entrepreneurship trends, opportunities & challenges across sectors, and disciplines.

Keynote address by journalist Ayaz Memon, who spoke on learning from sports in building organisations.

Keynote address by Kiran Rao and Satyajit Bhatkal on Paani Foundation

44 Speakers
500+ Delegates
60+ Participants

12th & 13th March 2019
6 Deep Dive Master class on Day 1
60+ Speakers in Panel discussions

STRIVE

500+ Delegates
60+ Participants
44 Speakers
Chapter Initiatives

SV Seattle Invest India Visit

An Invest India delegation of key bureaucrats from various parts of India visited Seattle and Silicon Valley in October 2019. The delegation had a fantastic lineup in Seattle including Boeing, Microsoft, Amazon, UW, GIX, and Starbucks. TiE Silicon Valley took the delegation to Google, UC Berkeley, Facebook and Cisco.

The delegates were looking to connect with the Innovation and Entrepreneur groups in large corporates. They were also keen to see how technology is helping in agriculture, environment, automotive, healthcare, etc.

Invest India is a non-profit venture under the Department for Promotion of Industry and Internal Trade, Ministry of Commerce and Industry, Government of India.

Objective

Learn from best practices as set up incubators and Accelerators in their states to develop the entrepreneurial ecosystems there.

Discussion Points

**Boeing**
- Introduction on Boeing’s initiatives and Startup environment. Boeing’s Factory tool and HorizonX.

**AWS**
- Quick tour to AWS Cloud and its capabilities, AWS cloud data policies and AWS Educate.

**Microsoft**
- AI capabilities- FarmBeats, Logistics etc.
- Description of different horizons.
- Helping in creating entrepreneurship within states – AI School, Startup Accelerators, etc.
- Microsoft Support strategy for Startup culture.
- Learning centers.
- Next level meetings with- Assam, Odisha and Goa states.
- FarmBeats and underlying Azure Stack offerings.
- Implementing solutions in renewable and agro-tech space.
Chapter Initiatives

Startup Expo

Edition: Fourth  
Organizer: TiE Delhi-NCR  
Partner: Lufthansa  
Venue: Epicentre, Gurugram  
Date: September 30th 2019  
Gathering: 15,000+ participants including 100 top investors, 500 experts, mentors & industry stalwarts, and thousands of young entrepreneurs

The Expo focused sharply on funding this year and facilitated over 2000 investor meetings at the one day event. It also held expert sessions that helped entrepreneurs gain a deeper understanding of the fundraising process in addition to invaluable mentoring, partnership, business networking, and knowledge sharing opportunities.

The event witnessed widespread participation and support of key government institutions, including the Department for Promotion of Industry and Internal Trade (DPIIT), Startup India as well as startups, brought in by the State governments of Odisha, Haryana and Jharkhand.

Nancy Bhasin of ‘This for That’ won the grand prize, including direct access to investors at the offices of Indian Angel Network, a dedicated mentor for six months, a seat on the Cambridge Ignite global entrepreneurship program, a Lufthansa Business Class Ticket to Europe and complimentary membership of TiE Delhi-NCR.

Winner of Grand Finale of Elevator Pitch Contest

Grand Finale of the Elevator Pitch Contest. It featured live pitches by the top 3 ventures among 1000 applicants, to a jury panel, including Ramesh Abhishek - Former DPIIT Secretary, Padma Shri Dr Saurabh Srivastava - Chairman Emeritus TiE Delhi-NCR, Rajan Anandan - President TiE Delhi-NCR, George Ettiyil - Senior Director South Asia Lufthansa Group and Alok Mittal - Board Member TiE Delhi-NCR

TiE New York Open Mic Night

TiE New York’s monthly Startup Open Mic Nights are not the typical meet and greet. It’s an exciting night of networking and pitching! Open Mic is typically held on the second Tuesday of the month. It is a fun way to get to know fellow entrepreneurs and network with the TiE community that includes angel investors, venture capitalists, startup-focused service based providers, mentors, and a large community of other successful entrepreneurs.

This event is open to entrepreneurs, angel investors, VCs and all of those who are looking to build a network. One doesn’t need to be a TiE member to pitch his/her StartUp company. Every participant, entrepreneur and/or investor who attends will have 90 seconds at the microphone to introduce themselves, pitch their business or raise pertinent discussion points.

Highlight
Chapter Excellence Awards 2019

Most Innovative Program
TiE Miami

Best Angel Program
TiE Boston

Most Improved Chapter
TiE Kolkata

Best Executive Director
Kari Naone, TiE Oregon

Support For Women Entrepreneurs
TiE Coimbatore

Support For Young Entrepreneurs
TiE Hyderabad
TiE Young Entrepreneurs 2019

TiE Young Entrepreneurs is focused on fostering entrepreneurship among the high school students. TiE Young Entrepreneurs is global program aimed at creating future generation of entrepreneurs.

- Students form teams
- Classroom training on different aspects of business and entrepreneurship
- Write their business plans in groups
- Compete at Chapter level competition
- Chapter winners compete for the Global finals title

Benefits to teenage youth
- Sparks creativity
- Builds children’s confidence
- Increases problem-solving skills
- Teaches them to work effectively as a Team
- Hands-on learning about Startup concepts like Lean canvas thinking, design thinking, customer discovery, product-market fit

USP
- Program conducted by professors from leading universities/colleges
- Experienced Professionals and Innovators at Accelerators and VCs give a real-life perspective of startups
- Sought-after Speakers and Mentors from Reputed companies are invited to speak to the kids

14 years of fostering youth entrepreneurship.
Impacted the lives of 15,000+ high school children, aged between 14-19 years of age.
Student teams learn about Invention basics and Lean Canvas startup formation in 30 TiE Chapters around the World.
Finalists to participate in the TYE Global Finals Competition, for a chance to win prize money of $10,000.

TYE Global Finals 2019
Hosted by TiE Boston

22nd & 23rd June 2019
25 Participant Teams
K Chandrashekhar, Vanita Shastri, Suhas Patil, Desh Deshpande, Nitin Rai and others

Winners

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<tr>
<th>Prize</th>
<th>1st Prize</th>
<th>2nd Prize</th>
<th>3rd Prize</th>
<th>Elevator Pitch</th>
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<tr>
<td>Coastline Wrapping</td>
<td>TiE Vancouver</td>
<td>Mediscan</td>
<td>XR Glove</td>
<td>Coastline Wrapping</td>
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<tr>
<td>TiE Oregon</td>
<td>TiE Silicon Valley</td>
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<td>TiE Vancouver</td>
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TiE University is focused on enhancing the learning objectives of college students through an annual worldwide competition. The program culminates at the local chapter level with the selection of a finalist team. These chapter finalists are invited to participate in the TiE University Global Pitchfest at the TiEcon conference in Silicon Valley. 2019 was the first year for the TiE University program. Some of the participating teams have come from Penn State University, New Jersey Institute of Technology, Columbia University, Birla Institute of Technology, Hong Kong Institute of Technology and Science, Georgia Tech, Skyline University, Indian Institute of Technology, and several other premier institutions around the world.

**Benefits to a College Startup Team**

- Augments the entrepreneurship curriculum at your University
- Receive coaching and access to funding sources
- Gain custom advice from charter members in the TiE network who are real-world entrepreneurs
- Opportunity for internships with corporations and fast-growth companies

**Value Proposition**

- Scholarships to attend TiEcon Silicon Valley, the world’s largest entrepreneurship conference
- Network with entrepreneurs, investors and VCs
- Finalists participate in the TiE University Global Final Competition, for a chance to win prize money of $10,000 in cash, plus in-kind awards

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**Final Pitchfest 2019**

**Winners**

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<th>1st Prize</th>
<th>2nd Prize</th>
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<td>Magtrack, Georgia Institute of Technology</td>
<td>Vita Inclinata Technologies, Mitchell Hamline School of Law</td>
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<td>TiE Atlanta</td>
<td>TiE Seattle</td>
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<th>3rd Prize</th>
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<td>Enkoat, Arizona State University</td>
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<tr>
<td>TiE Kolkata</td>
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<tr>
<td>Tutorfly, UCLA</td>
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<tr>
<td>TiE Silicon Valley</td>
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<tr>
<td>Elevator Pitch</td>
</tr>
<tr>
<td>Enkoat, Arizona State University</td>
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<tr>
<td>TiE Kolkata</td>
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Each TiE chapter fosters development within its local ecosystem by giving both time and money to help new companies learn, grow, and ultimately achieve success. Through this process, TiE chapters create a self-sustaining virtuous cycle that supports local economies and encourages creativity and risk-taking by each new generation of entrepreneurs. We created TiE Global Angels Alliance (TGAA) to magnify these benefits by leveraging a much larger network of experienced entrepreneurs and angel investors. Among our many goals, TGAA members combine to:

- Collaborate with investors across TiE chapters
- Establish robust deal flow
- Provide entrepreneurs access to global capital
- Engage mentors with broad industry backgrounds
- Promote diversity within the startup community
- Assist in creation of new TiE chapters and angel groups

Through collaboration and cooperation, TGAA will establish a thriving network of past, present, and future entrepreneurs who support each other through mentorship, funding, and guidance. We seek to improve our communities – both local and global – by leveraging our network wherever possible.

TiE India Angels

To enhance our commitment to budding entrepreneurs in India, TiE Global launched a pan-India Angel network - TiE India Angels (TIA).

After the launch, TiE Global Vice-Chair, Mahavir Sharma and TiE Global ED, Vijay Menon visited multiple Chapters in India to evangelise TIA, and to interact with Charter Members and members. They visited and met the Chapter leaders of Nagpur, Pune, Hubli, Bhubaneshwar, Lucknow, TiE UP, Bangalore, Delhi, Mysore, Hyderabad, and Kolkata, during the 10-day TiE Chapter Yatra.

Eligibility:

- All CMs have the option to be a part of the TIA and can co-invest locally and pan-India unless they refuse to be part of or don’t sign the consent form.
- The Charter Members will have no minimum commitment.
- Participation is voluntary, and once registered as an investor with TIA, Charter Members will get a chance to participate in Chapter-level startup funding. They will also have an opportunity to invest in the national-level deals curated by other TiE chapters.

**Aim**

Strengthen chapters commitment to early-stage and idea-stage startups. The TiE India Angels will not only help these young startups but will also allow Charter Members to learn about Angel investing, trending domains, and investment trends.
In 2019, AIRSWEEE launched two follow-on programs - ScaleUp and Global Fellows. Both the programs were funded by a US State Department Grant executed through the US Mission in India.

ScaleUp was a four-month mentoring program which included shadowing matched domain leaders for over 100 hours each.

To conclude the program a 3-day Women’s Entrepreneurs Conclave was organised in October, in Delhi. Titled – Scaling New Heights, WEC 3.0 hosted 30 women entrepreneurs that graduated from ScaleUp Fellowship. It included knowledge sessions for scaling up businesses by leading U.S. and India-based domain experts. The event saw former DPIIT Secretary, Ramesh Abhishek and Counselor for Cultural Affairs, US Embassy, New Delhi, Conrad Turner, among others. On the final day, the 30 fellows were awarded certificates by David Kennedy, Minister Counselor for Public Affairs, US Embassy, New Delhi.

Additionally, TiE Global announced AIRSWEEE Global Fellowships, an innovative program through which 3 selected Global Fellows traveled to the U.S. in December 2019 and "Shadowed" US-based entrepreneurs for a period of 10 days to learn best practices and network with entrepreneurs in the USA. They also got an opportunity to promote business practices exchange between India & the USA. The trio was mentored by Jarrett Streebin, Co-founder, EasyPost and Mani Krishnan, Founder, Shastha Foods.
TiE Global announced the launch of TiE Women to promote women entrepreneurs across its 61 chapters globally. The initiative kick-started with a fundraise of USD 80,000 contributed by TiE Charter Members during the two-day event.

The vision and goal of TiE Women are to “Embrace.Engage.Empower.” women entrepreneurs across the globe – irrespective of the size, origin, interests, standing and background, of the enterprise. This will be done through sustainable and easy-to-adopt programming that will track the entire entrepreneurial journey with measurable metrics.

Hemalatha Annamalai, Founder, Ampere Vehicles Ltd., and President TiE Coimbatore, will be the Chair for TiE Women. Dharti Desai, Vice President, TiE New York, will be the Vice-Chair for TiE Women. The program will culminate in an annual mega event where the chapter winners will showcase their successes and get access to funds, scholarships, accelerators, and more. The program will mentor women entrepreneurs about funding, scaling the business, etc.

TiE Women’s program approach will build upon best practices from local chapters’ women-centric initiatives. This will specifically result in capacity building; increased networking, knowledge-sharing and visibility; and a ‘safe space’ for women entrepreneurs to learn without inhibitions and judgment. This will also maximize the potential of women business leaders to receive funding to grow their enterprises.
The four-day extravaganza saw more than 320 attendees this year including Charter Members and their families, along with the TiE Global Board members.

Attendees experienced sightseeing tours in and around Dubrovnik. This included a choice of covering the Pelješac Wine tour, visiting the sun-kissed islands of the Elaphiti Archipelago - Lopud and Šipan, or the Konavle region of Dubrovnik and the seaside town of Cavtat.

Dubrovnik has famously served as the filming location for the popular TV show - Game of Thrones, thanks to its stunning natural beauty and Old World charm.
Mission

To carry out any and all activities associated with fostering entrepreneurship globally.

This will include but will not be limited to
- Arranging, monitoring and participating in events, programs, systems and technology,
- Studies which contribute to the creation of an awareness and advocacy of the benefits of entrepreneurship and an entrepreneurial ecosystem.

The TiE Foundation is a 501c3 registered in the State of California in the United States of America.

Partners

TiE Asia Coordination Trust (TACT)

In India, TiE has TACT which is a registered charitable public trust formed with the aim of furthering TiE’s mission in India and other parts of Asia. TACT is managed by TiE Global.

Goal

To further the spirit of Entrepreneurship through Education, Mentoring, Networking, propagating best practices and information dissemination. TACT works with TiE Chapters in Asia and other Partners to achieve these objectives.

For more Information:
- Visit website tie.org
- Write to tiefoundation@tie.org
If you like the work that we are doing at TiE Global and would like to know more, you can reach out to our team.

Vijay Menon
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Aparna Mishra
Manager: Marketing & Communications
TiE Global
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