TIE GLOBAL ANNUAL REPORT

YEAR 2017
Pillars of TiE

MENTORING

NETWORKING

EDUCATION

FUNDING

INCUBATION
Contents

04  Chairman's Letter
05  About TiE Global
06  TiE Global Board of Trustees
07  TiE Global Team; TiE Global Sponsors & Partners
08  Flagship Event : TIE Global Summit
09  Flagship Event : TIEcon 2017
10  TiEcons @ Chapters
11  Chapter Events
12  Chapter Programs
14  TiE Global Awards for TiE Chapters
16  TiE Global Program : Young Entrepreneurs
17  TiE Global Program : TiE University Challenge
18  TiE Global Program : TiE Global Angels
20  TiE Global Program : TiE Women - Project AIRSWEEE
21  TiE Startup Story : Icertis
22  TiE Startup Story : Goumikids
23  TiE Startup Story : Hug Innovations
24  TiE Startup Story : Murcia
25  TiE Global Charter Member Retreat : Cape Town
26  TiE Regions, Chapters & Leaders
Entrepreneurs are willing to work 80 hours a week, to avoid working 40 hours a week. - Lori Greiner
Dear TiE Members,

The dream of TiE that was started in Silicon Valley has resonated with successful people all over the world, who have collectively built TiE to what it is today. TiE today has 61 chapters in 14 countries.

Due to its universal message of “fostering entrepreneurship” and leaders who believe in championing startups, TiE has created a powerful global network of Chapters, supported by Charter Members or Mentors who believe in championing the startup community, and investing in the next generation of entrepreneurs.

Last couple of years, we have also focused our energies to consciously assist underserved and under-represented segments of society. We have witnessed good success in the last year to bringing up the cause of women and youth entrepreneurs with impactful and consistent global programming.

The TiE Young Entrepreneurs (TYE) Program has impacted over 10,000 students, since its inception in 2005. The Program is targeted towards young high school children and teaches them basics of entrepreneurship via ideation and innovation workshops. It is a truly unique program in the Entrepreneurship community, which ties in our mentors, parents, university instructors, mentors and coaches and of course - the students. Over time, these students have grown up to have an innovative and courageous outlook, and are inclined to introduce their own startups to the world.

The TiE Global Women's Program (AIRSWEEE – All India Roadshow for Women’s Economic Empowerment through Entrepreneurship), started in 2016, with the backing of the US State Department, has impacted over 500 women entrepreneurs all over India in tier 2 and tier 3 cities. We are proud of the work that our women leaders and mentors have achieved so far, and have the continued support of the US Embassy and Consulates in India to continue our efforts to bolster support for women in under-served communities across India.

TiE continues to develop many innovative programs that assist entrepreneurs in their evolution. TiE Programs also include TiE University Challenge for college grads and TiE Global Angels for disruptive startups.

On behalf of the TiE Global Board, I invite all our TiE members, charter members and partners to participate and get involved in the events and programming at our Chapters. We host several events for Networking within the TiE ecosystem, which are a great opportunity to learn about fast-growing sectors in business and ramp up your existing business connections. Do take advantage of what TiE can offer you. Some of the best startups in your community have benefitted from “the TiE Advantage”. Wish you continued success in your entrepreneurial journey and new ventures.

Nitin Rai
Chairman, TiE Global Board
nitin@tie.org
ABOUT TIE GLOBAL

TiE Inc. (also known as TiE Global) is one of the largest non-profit organizations focused on entrepreneurship, and has created over $200 billion in wealth since its inception. The mission of TiE is to foster entrepreneurship globally through the 5 pillars of TiE, which include mentoring, networking and education, funding and incubation. TiE’s focus is to enable the next generation of entrepreneurs, and spur the cycle of wealth creation.

From humble beginnings in Silicon Valley, 26 years ago, TiE has grown to 61 chapters in 14 countries. There are currently more than 12,000 members and over 3000 charter members. TiE is a vibrant platform for connecting entrepreneurs, professionals, industry leaders, and investors. TiE chapters worldwide organize over 5000 events annually to educate, inspire, mentor and fund entrepreneurs.
TIE GLOBAL BOARD OF TRUSTEES

TiE Global Board of Trustees are Champions and Brand Ambassadors of TiE all around the world. They are accomplished entrepreneurs who are committed to evangelizing the Startup culture and supporting the mission of TiE by actively assisting all 61 Chapters.

Nitin Rai, Chairman, TiE Global
Praevesh Tailam, Vice Chairman, TiE Global
Suhas Patil, Chairman Emeritus, TiE Global
Puneet Pushkarna
Sharmilli Ghosh
CN Madhusudan
Dinesh Dhamija
Pradeep Udhas
Bobby Bedi
Keith Larson
Mahavir Pratap Sharma
Raj Judge, Secretary, TiE Global

TIE Oregon; Managing Director of Elevate Capital
TIE Boston; Partner & Officer of Aspen Dental
TIE Silicon Valley; Founder of Cirrus Logic
TIE Singapore; General Partner, Solmark
TIE Seattle; Vice President, Paxata
TIE Atlanta; Founder & CEO, VectorSpan Inc.
TIE London; Founder of Ebookers.com
TIE Mumbai; Office Managing Partner West for KPMG India
TIE Delhi; Owner, Kaliedoscope Entertainment & Filmmaker
TIE Denver; CFO of AllHealth Network
TIE Rajasthan; Chairman & Co-founder of RAIN (Rajasthan Angels)
TIE Silicon Valley; Partner, Wilson Sonsini Goodrich & Rosati
TIE GLOBAL TEAM

TIE GLOBAL STAFF
Vijay Menon, Executive Director
Mohini Suchanti, Program Manager
Aparna Mishra, Marketing Manager

TIE GLOBAL TEAM
Seema Chaturvedi, AIRSWEE Chairperson
Shashi Jain, TYE Global Curriculum Director
Ben Nahir, TiE Angels Program Manager

TIE GLOBAL SPONSORS & PARTNERS

TIE INC. | PAGE 07
TiE Global Summit is the largest Global Entrepreneurial Leadership Summit that takes place annually, in the Asia-pacific region. The 2-day conference is a convergence of thought leaders from around the world.

The 2nd edition of TGS took place in Mumbai on the 21st & 22nd of Feb, 2018. This Summit, in partnership with the leading agencies of the Government of India, 20+ TiE chapters from India, USA, Canada, Singapore, Hong Kong, Australia and Dubai, and global venture capital funds is a culmination of Global Wealth Creators with Global Innovators.

TiE Global Summit witnessed participation from successful entrepreneurs, industry leaders, leading investors (VCs, PE, Angels & Banks), senior corporate professionals and academia. In addition, myriad-networking opportunities created at our events makes them a hot bed of ideators, potential leaders and influencers.

At this year’s conference, top speakers included Vijay Shekhar Sharma (Paytm), Rakesh Jhunjhunwala (Stock market investor), Devendra Fadnavis (Chief minister of Maharashtra), Jyoti Bansal (Appdynamix), Yossi Vardi (Israeli investor), Brad Feld (CEO of TechStars), Tim Draper (Draper Fisher Jurvetson), Salman Khan (Bollywood actor), and many more...
TiEcon is one of the largest Entrepreneurial conferences in the world, hosted by TiE Silicon Valley, that has over 4000 attendees from entrepreneurship and leadership backgrounds.

TiE Chapters collaborate to bring the best in class of content – from speaker sessions, to mentoring sessions and new business trends and thought-provoking discussions on entrepreneurship.

Each TiE chapter fosters development within its local ecosystem by giving both time and money to help new companies learn, grow, and ultimately achieve success. Through this process, TiE chapters create a self-sustaining virtuous cycle that supports local economies and encourages creativity and risk-taking by each new generation of entrepreneurs.
CMO INFLECT

SILICON VALLEY
A marketing Summit, engaging the CMOs and the Marketing who’s who in Silicon Valley and the US proved to be very engaging and impactful for the Marketing community.

TIE STARTUPCON

BOSTON
The largest conference of its kind in New England, TiE StartupCON brings together 800+ attendees - innovators, business leaders, and funders to celebrate accomplishments in our ecosystem, learn about emerging opportunities and tools for entrepreneurs, and connect with each other. The conference houses a showcase of 70+ of the area’s most innovative startups including 15 TiE ScaleUp companies.

STARTUP EXPO

DELHI
The Startup Expo is a unique one-day event by TiE Delhi-NCR, designed to bring together Startups, investors, corporates, professionals, embassies, students, support organizations, service providers and many others exploring partnering possibilities with a pool of talent across various sectors. It comprises Startup Demonstration Showcase, TiE Institute Sessions, Networking zones and Investor Zones.
CHAPTER PROGRAMS

Global Mission, Local Appeal

TIE PROPEL

DENVER
Propel is a seed stage accelerator that provides entrepreneurs with hands-on support, dynamic instruction and plenty of 1:1 time with mentors and other experts. The program supports companies ranging from ideation to post-revenue who are interested in confirming their business model, business planning, projections, go-to-market strategies, alternative funding options, and developing a pitch deck.

OPEN MIC SESSIONS

NEW YORK
Monthly sessions where Members come to a Open Session and share their Startup Pitch. These events are open to the public too.

TIE MARKETPLACE

CHENNAI
TIE Sandhai (or TIE Marketplace) is the next level of Startup Exhibitor space, TIE Chennai 2017 hosted this marketplace for Startups at Tiecon Chennai 2017. Startups were able to showcase their product/service to more than 1200+ potential investors and/or customers. The ones with the most popular products and services win prizes.

TIE NXT

RAJASTHAN
TIE Rajasthan conducts TIE Nxt, an entrepreneurship course for teen kids, helping them to think out of the box and come up with scalable ideas and solutions and then, pitch their B-plan, during the course of the school year.

TIE COHORTS

HYDERABAD
TIE Cohorts are similar to CEO peer groups to help leaders by creating their own personal board of advisors for the most needed support, guidance and advice.

TIE SCALEUP

BOSTON
TIE Boston created a five-month accelerator, known as TIE ScaleUp specifically geared to help growth stage companies overcome common obstacles and barriers to scale, and receive the right knowledge, mentoring, connections and resources, to successfully prepare for scale and their next capital raise.
You have everything you need to build something far bigger than yourself. - Seth Godin
AWARDS FOR TIE CHAPTERS

2017 TIE GLOBAL AWARDS

Best Chapter Award:
TiE Delhi

Best Angel Program:
TiE Oregon

Most Impactful & Innovative Program:
TiE Rockies

Most Improved Chapter:
TiE Hyderabad

Outstanding Support for Women Entrepreneurs:
TiE Hubli

Outstanding Support for Youth Entrepreneurs:
TiE Oregon
"Youth can be agents of change. We need to do more to create jobs for young people and to support young entrepreneurs so they can create jobs for others. "
- Ban Ki Moon, U.N. Secretary-General
TiE Young Entrepreneurs is a Global program aimed at fostering our future generation of entrepreneurs. TYE focuses on teaching entrepreneurship to high school students and helps them discover the rewards and challenges of becoming an entrepreneur.

**Impact**

- Significantly impacted the lives of over 10,000 high school children, aged between 14-19 years of age.
- Sparks creativity among young children
- Builds confidence
- Increases problem solving skills among high school children.
- 20 TiE Chapters around the World learn about the Lean Canvas, Design thinking way of forming a Startup.
- Local winning teams get the opportunity to participate in the TYE Global Final Competition, which has total prize money of $10,000.

The TiE Young Entrepreneurs program started in Boston in 2005, and thirteen years later, it is a full-fledged Global program that has touched the lives of 10,000 high school children.

The TiE Young Entrepreneur (TYE) Program is a program where students learn about entrepreneurship, ideation and business basics, over the course of the school year. It is aimed at fostering our future generation of entrepreneurs. During the program, the students form teams, go through classroom session modules focused on different aspects of business and entrepreneurship, then write their own business plans.

The TYE program operates in 26 Cities, all around the world, including Atlanta, Boston, Carolinas, Dallas, Oregon, Philadelphia, Seattle, SoCal (Los Angeles), SouthCoast (San Diego), Vancouver and Washington DC from North America; Bangalore, Chandigarh, Chennai, Delhi, Hubli, Hydrebabad, Kerala, Kolkata, Rajasthan, Uttar Pradesh (Kanpur) from Indian subcontinent; and Melbourne from Australia.

The TYE Program involves local entrepreneurs, business professionals, parents, youth, coaches, and mentors. By coaching hundreds of students in this Global program, TiE is proud of its impact towards “Education” and “Mentoring”.

---

The TiE Young Entrepreneurs program started in Boston in 2005, and thirteen years later, it is a full-fledged Global program that has touched the lives of 10,000 high school children.

The TiE Young Entrepreneur (TYE) Program is a program where students learn about entrepreneurship, ideation and business basics, over the course of the school year. It is aimed at fostering our future generation of entrepreneurs. During the program, the students form teams, go through classroom session modules focused on different aspects of business and entrepreneurship, then write their own business plans.

The TYE program operates in 26 Cities, all around the world, including Atlanta, Boston, Carolinas, Dallas, Oregon, Philadelphia, Seattle, SoCal (Los Angeles), SouthCoast (San Diego), Vancouver and Washington DC from North America; Bangalore, Chandigarh, Chennai, Delhi, Hubli, Hydrebabad, Kerala, Kolkata, Rajasthan, Uttar Pradesh (Kanpur) from Indian subcontinent; and Melbourne from Australia.

The TYE Program involves local entrepreneurs, business professionals, parents, youth, coaches, and mentors. By coaching hundreds of students in this Global program, TiE is proud of its impact towards “Education” and “Mentoring”. 
TiE University Challenge, a program by TiE Global in its 8th year, provides post-graduate level university students and their teams a chance to demonstrate their startup, with a disruptive technology or unique product or service, which has a scalable business model.

Selected TiE Teams win a spot among the top 42 the Finalists at the Rice University Business Plan Competition in Houston, Texas. Winners receive coaching by experienced TiE mentors and exposure to leading investors and angels from around the world.

The Rice Business Plan Competition is the world's richest and largest graduate level student startup competition. It is hosted and organized by the Rice Alliance for Technology and Entrepreneurship, which supports the Jesse H. Jones Graduate School of Business. The Competition has grown from nine teams competing for $10,000 in prize money in 2001, to 42 teams from around the world competing for more than $1.5 million in cash and prizes. In partnership with the Rice Alliance, TiE makes a meaningful difference in the startup's trajectory to success.
TiE Global Angels provides entrepreneurs the opportunity to leverage a large funding base, from various TiE charter members and investors around the world. Startups can tap into the TiE Network as a strong investment group with a history of successful investments.

Investment Portfolio includes global investments in these companies: BuddiHealth, White Space Health, Hemex Health, SilverNest, and Zeto.

**Benefits of Global Angels**

- Leverage broad knowledge base to improve due diligence
- Increase diversity of both investors and entrepreneurs
- Enhance mentoring by combining regional and industry expertise
- Provide investment opportunities outside home chapter
- Find investment opportunities in markets not available regionally
- Leverage a global investor and funding base
- Close investment rounds outside scope of home chapter
- Gain insight and feedback from diverse investor group
- Access network of mentors and advisers with industry-specific expertise and connections
- Expand networking opportunities
- Diversify investment portfolio
“India is a country bursting with potential, particularly among entrepreneurs, but it’s largely untapped, especially with respect to women in Tier II cities. The U.S. government’s objective through the TIE Women's AIRSWEEEE program is to tap into this amazing potential women in second tier cities have, to encourage them, to support them, to help them network, to mentor them to believe in themselves, not only to launch a start-up but to reach commercial success."

- Dr. Craig Dicker,
Public Affairs Officer,
U.S. Embassy in India
TiE Global partnered with the US State Department to implement the TiE AIRSWEEE project. Women business leaders from US and India were selected to mentor and coach 125 women entrepreneurs in tier 2 and tier 3 cities in India—including Warangal, Jaipur, Durgapur, Nagpur and Coimbatore. The US Embassy continues to support Project AIRSWEEE 2.0 in 2018, with women's workshops being conducted in Bhubaneshwar, Patna, Lucknow, Hubbali and Baroda.

We are fortunate to have a large base of charter members in our mix who have the ability to make a difference by conducting these Women's Workshops, and coaching young business women across India.

HTTP://WOMEN.TIE.ORG

275
Women entrepreneurs mentored.

30
Smaller cities in India represented in the Mentee audience

28
Offsite Mentors from India & USA

624
Hours of Remote Mentoring

23
Onsite Mentors from India & USA
THE STARTUP

Icertis is the maker of cloud-based contract tracking and management software, has seen phenomenal growth, more than doubling revenues each year for the last 3 years and has raised $96 million USD of venture capital funding in the past three years.

HOW DID TiE HELP

Samir Bodas and Monish Darda trace the roots of Icertis to its connections at TiE Seattle. TiE Seattle has been instrumental to the founding and growth of Icertis by providing an experienced network of entrepreneurs who have become advisors, investors, board members and customers. Founding President and Chairman of TiE Seattle Vijay Vashee, who worked with Samir at Microsoft during the 1990s, convinced Samir to join TiE. When Samir left Microsoft, Vijay served an advisor on his two subsequent start-ups. Vijay’s experience within TiE helped us develop a common language that has led to an enduring and fruitful partnership.

WHERE ARE THEY NOW

By the time Samir started Icertis in 2009, Samir invited Vijay to invest in and become a board member of the new company. Today, Icertis is used to manage 5+ million contracts by 2+ million subscribers at companies like 3M, BASF, Daimler, Microsoft, Roche and Wipro, and is valued at just under $500 million.

COMING FULL CIRCLE

Completing the circle that started almost 2 decades ago, Samir now serves on the board of TiE Seattle. He is busy mentoring the next generation of entrepreneurs and connecting them with the right individuals and essential resources that can support their journey. “TiE’s focus on supporting entrepreneurs through mentoring, networking, education, funding and incubation is unbelievably inspiring and immediately attracted me to the organization,” says Samir. “I’m proud to support their essential vision of empowering individuals with a focus on giving back to the community.”
The TiE XL program provides startups a huge fillip in perfecting their pitch, presenting to investors and making the right connection. Goumikids benefitted from the program and connections to mentors and investors.

THE STARTUP
Goumikids is a natural organic babywear company. Lili Yeo, founded the company when she wanted baby products that would make her parenting life easier, were safe for babies and ecologically friendly. She created a line of products that are soft, practical and 100% organic.

EARLY DAYS
"We really did try to bootstrap everything, because we thought that the growth was going to be on our shoulders," recalls Lili. You're seeing more women and minorities coming to the fore than ever before, and yet there's a disparity in access to capital."

HOW DID TIE HELP
TiE Oregon organizes a "Pitch Oregon" event each year, culminating from its "TiE XL" bootcamp. This program provides startups a huge fillip in perfecting their pitch, presenting to investors and making the right connection. Goumikids benefitted from the program and connections to mentors and investors. Portland financier and President of TiE Oregon, Nitin Rai established the Elevate Inclusive Fund in 2016 to invest in minority- and female-owned startups. Nitin says "People consider this high-risk, and they don't want to take a risk on minorities and women." Investments facilitated by TiE serves as a catalyst and a validator."

ABOUT THE XL BOOTCAMP
The TiE XL Entrepreneur Boot Camp covers key-aspects of what an entrepreneur needs to know to be successful and provides opportunities for participants to connect with key influencers in the startup community. It is targeted at startups that are in the concept or beta stage, as well as those in the growth stage. One of the most valuable take-aways from the boot camp is the opportunity to meet with successful mentors, get feedback and guidance from their experience as entrepreneurs, and networking with like-minded peers. The cohorts have served several in the minority and under-represented populations, with 53% female and 68% people of color.

MENTEE TESTIMONIAL
Lili says, "More valuable than the investment dollars, has been Rai's mentoring and 'opening the Rolodex'."
Hug Innovations
Hyderabad, India
Innovation & Wearable Technology

TiE helped Hug Innovations to raise Series-A funding of $5M USD. TiE provided Hug Innovations a platform all the way from ideation to funding to scaling, via TiE Hyderabad’s Guardian Angel program.

THE STARTUP
Hug Innovations (Hug) is a next generation Wearable and IOT platform company with expertise in the fields of advanced Gesture recognition, Machine Learning & Artificial Intelligence. The patent pending Gesture recognition technology uses a combination of Machine Learning, Artificial Intelligence, Cognitive Science, and Contextual Intelligence to deliver an unparalleled touchless interactive experience with connected devices.

HOW IT WORKS
With deep expertise in IOT, Wearables and hardware, Hug is focused on building Industrial / Enterprise Solutions for customers with vertical alignment to Healthcare, Defence and Gaming. Hug Innovations uses consumer technology form factors like smartwatch, smartphone, IOT devices, and handheld remotes to port its gesture control experience which is based on relative motion detection.

EARLY DAYS
He wanted to build a wearable device that incorporated women’s safety rather than just a mobile app that people would download and forget. “Our primary focus was to build a wearable device that would be accessible and handy when one was in trouble,” he says. In the beginning, he invested around $1.4 million by bootstrapping and getting funds from his friends and relatives.

HOW DID TiE HELP
TiE helped Hug Innovations to raise Series-A funding of $5M USD. Through the TiE Guru program, TiE provided Hug Innovations a platform all the way from ideation to funding to scaling. Hug Innovations received a lot of support, global recognition and advisory from TiE Gurus.

MENTEE TESTIMONIAL
I was fortunate to have Rakesh Bhatia as a mentor. Rakesh is a charter member at TiE Hyderabad and mentor at the Guardian Angel program. Rakesh’s quick response and business-like approach helped me fine-tune my business model, and he enlightened me on many aspects of entrepreneurship. His insights, suggestions and guidance in reviewing my business model were not only instructive, but became an essential ingredient to the successful growth of my start-up.
THE STARTUP
Murcia Brand is one-year old luxury accessory brand, founded by Pushpita Gaur in Mumbai, India.

HOW DID TIE HELP
TIE Mumbai was a platform for networking not only with peers but also with heads of already successful businesses who would otherwise be difficult for us to connect or speak to at a personal level." Gaur recalls, “The best part of my association with TIE Mumbai was the one to one mentorship programme with my very accomplished mentor Santoshi Kittur helped in streamlining my business, and also raise my first round of funding. After Santoshi’s mentorship, we were able to get my brand got the right visibility, and soon became available on all Retail stores and online platforms. My production unit became efficient and profitable and MURCIA became one of the key players in the fashion accessory space.”

WHERE ARE THEY NOW
Gaur was recently invited as speaker at the TIE Mumbai Stree Shakti Event in ICICI bank. Here, Pushpita got a chance to share her experiences as an entrepreneur and mentor and inspire other aspiring businesswomen.

MENTEE TESTIMONIAL
Gaur states, "TIE Mumbai has been instrumental in my business growth by not only educating me in different facets of business but also hand holding me throughout my entrepreneurial journey. Gratitude and applause for the TIE Mumbai team who have kept the spirit of TIE alive over the years!"
On August 3-6, 2017, the TiE Annual Charter Member Retreat was held in scenic Cape Town. This event celebrates successful entrepreneurs and business leaders committed to serving and giving in their communities, and advancing the mission of TiE. Guest Speakers included Zelda La Grange, private Secretary to Nelson Mandela who spoke to Charter Members on the rapport of understanding and mentorship she received from "Madeba". The Cape Town Tourism Board President who presented the attractiveness of South Africa as an investment destination. AJ Patel, the founder of TiE shared his entrepreneurial journey at the Welcome Reception.

At the Retreat, there is a lot of opportunity for Charter members, and their families to network and participate in unique adventures. Retreat Attendees had a chance to experience adventures of Cape Town and getting to know each other better. Activities included visiting Robben Island, seeing the Cape of Good Hope, hiking up the Table Mountain, going on a Safari ride, Shark cage diving, and cycling through the historic and scenic sites in the City, and lots more. CMs and their families stayed at the Table Bay Hotel, a luxury property located on the V&A waterfront.

TiE Global also held an Entrepreneur Bootcamp at the same venue, where TiE Mentors and Angels shared nuggets of wisdom, and exchanged notes with local entrepreneurs.

Murali Bukkapatnam, Chair of TiE Global Retreat Committee welcomed 250 Retreat Attendees at the Cape Town CM Retreat and commemorated the 25th Anniversary of TiE
## REGIONS, CHAPTERS & LEADERS

### AMERICAS

<table>
<thead>
<tr>
<th>Region</th>
<th>Chapter</th>
<th>CEO</th>
<th>COO</th>
<th>Email Address</th>
</tr>
</thead>
<tbody>
<tr>
<td>USA</td>
<td>TIE Atlanta</td>
<td>Dr. Paul Lopez</td>
<td>Amyn Sadrudin</td>
<td><a href="mailto:amyn@tie-atlanta.org">amyn@tie-atlanta.org</a></td>
</tr>
<tr>
<td></td>
<td>TIE Austin</td>
<td>Rajani Shah</td>
<td><a href="mailto:exec@tie-austin.org">exec@tie-austin.org</a></td>
<td><a href="mailto:executivedirector@tiaustin.tie.org">executivedirector@tiaustin.tie.org</a></td>
</tr>
<tr>
<td></td>
<td>TIE Boston</td>
<td>Nalapali Bhoomik</td>
<td>Simone LalPray</td>
<td><a href="mailto:simone@boston.tie.org">simone@boston.tie.org</a></td>
</tr>
<tr>
<td></td>
<td>TIE Carolinas</td>
<td>Simmi Prasad</td>
<td>Srinivas Kothur</td>
<td><a href="mailto:simmi.kothur@gmail.com">simmi.kothur@gmail.com</a></td>
</tr>
<tr>
<td></td>
<td>TIE Dallas</td>
<td>Sunny Banerjee</td>
<td>Vijayasree Venkatraman</td>
<td><a href="mailto:vjohn@tiedallas.org">vjohn@tiedallas.org</a></td>
</tr>
<tr>
<td></td>
<td>TIE DC</td>
<td>Sheela Murthy</td>
<td>Robin Dvorks</td>
<td><a href="mailto:programdirector@tie-dc.org">programdirector@tie-dc.org</a></td>
</tr>
<tr>
<td></td>
<td>TIE Denver</td>
<td>Patrice Barber</td>
<td>Alexia Pohl</td>
<td><a href="mailto:alexia@rockies.tie.org">alexia@rockies.tie.org</a></td>
</tr>
<tr>
<td></td>
<td>TIE Detroit</td>
<td>Tel Ganesan</td>
<td>Jacqueline Perry</td>
<td><a href="mailto:jacquelineperry@kyb.com">jacquelineperry@kyb.com</a></td>
</tr>
<tr>
<td></td>
<td>TIE Houston</td>
<td>Arun Pasrija</td>
<td>Ana Rojas</td>
<td><a href="mailto:anarojas@theouston.io">anarojas@theouston.io</a></td>
</tr>
<tr>
<td></td>
<td>TIE Midwest</td>
<td>Bala Palamada</td>
<td>Sunil Agarwal</td>
<td><a href="mailto:admin@njiie.org">admin@njiie.org</a></td>
</tr>
<tr>
<td></td>
<td>TIE New Jersey</td>
<td>Raman Kapoors</td>
<td>Sonia Parekhani</td>
<td><a href="mailto:ed@bienyc.org">ed@bienyc.org</a></td>
</tr>
<tr>
<td></td>
<td>TIE New York</td>
<td>Sathish Shah</td>
<td>Karl Naone</td>
<td><a href="mailto:karnaone@tiedallas.org">karnaone@tiedallas.org</a></td>
</tr>
<tr>
<td></td>
<td>TIE Ohios</td>
<td>Patrick Valente</td>
<td>Kri Naone</td>
<td><a href="mailto:kri@tiedallas.org">kri@tiedallas.org</a></td>
</tr>
<tr>
<td></td>
<td>TIE Oregon</td>
<td>Nitin Rai</td>
<td>Lenadra Lopez</td>
<td><a href="mailto:lenadra.lopez@gmail.com">lenadra.lopez@gmail.com</a></td>
</tr>
<tr>
<td></td>
<td>TIE Miami</td>
<td>Sona Chaturvedi</td>
<td>Lauren Lopez</td>
<td><a href="mailto:lenadra.lopez@gmail.com">lenadra.lopez@gmail.com</a></td>
</tr>
<tr>
<td></td>
<td>TIE Pittsburgh</td>
<td>Prashant Ambe</td>
<td>Amy Hartzell</td>
<td><a href="mailto:ed@tiepgh.org">ed@tiepgh.org</a></td>
</tr>
<tr>
<td></td>
<td>TIE Seattle</td>
<td>Sharmilli Ghosh</td>
<td>Navita Mansingh</td>
<td><a href="mailto:navita@tie.seattle.org">navita@tie.seattle.org</a></td>
</tr>
<tr>
<td></td>
<td>TIE SoCal</td>
<td>Smita Bagla</td>
<td>Anshuman Sinha</td>
<td><a href="mailto:executivedirector@tiedocal.org">executivedirector@tiedocal.org</a></td>
</tr>
<tr>
<td></td>
<td>TIE South Coast</td>
<td>Sandeep Varma</td>
<td>Preeti Purohit</td>
<td><a href="mailto:jy001@peacefull.net">jy001@peacefull.net</a></td>
</tr>
<tr>
<td></td>
<td>TIE South Coast 2</td>
<td>Rajat Khurana</td>
<td>Jessica Lanza</td>
<td><a href="mailto:tiesouthwest@gmail.com">tiesouthwest@gmail.com</a></td>
</tr>
<tr>
<td></td>
<td>TIE Seattle</td>
<td>Ram Reddy</td>
<td>Jay Visvanathan</td>
<td><a href="mailto:jay@tie.org">jay@tie.org</a></td>
</tr>
<tr>
<td></td>
<td>TIE Tampa</td>
<td>Suhani Apte</td>
<td>Raj Rajinderan</td>
<td><a href="mailto:ed@tampa.tie.org">ed@tampa.tie.org</a></td>
</tr>
<tr>
<td></td>
<td>TIE Philadelphia</td>
<td>Sashi Reddi</td>
<td>Aisha Zia Khan</td>
<td><a href="mailto:ed@philadelphia.tie.org">ed@philadelphia.tie.org</a></td>
</tr>
<tr>
<td></td>
<td>TIE Ottawa</td>
<td>Dr. Jasvinder Obhi</td>
<td>Pohuta Pinto</td>
<td><a href="mailto:ed@tieottawa.org">ed@tieottawa.org</a></td>
</tr>
<tr>
<td></td>
<td>TIE Toronto</td>
<td>Mahendra Naik</td>
<td>Akash Maira</td>
<td><a href="mailto:akash.maira@sot.net">akash.maira@sot.net</a></td>
</tr>
<tr>
<td></td>
<td>TIE Vancouver</td>
<td>Sharad Khare</td>
<td>Hussain Hallak</td>
<td><a href="mailto:hussain@hussainhalik.com">hussain@hussainhalik.com</a></td>
</tr>
<tr>
<td></td>
<td>TIE Laguna</td>
<td>Hugo Montoya</td>
<td>Hugo Montoya</td>
<td><a href="mailto:innovacion.incremental@gmail.com">innovacion.incremental@gmail.com</a></td>
</tr>
</tbody>
</table>

### ASIA

<table>
<thead>
<tr>
<th>Region</th>
<th>Chapter</th>
<th>CEO</th>
<th>COO</th>
<th>Email Address</th>
</tr>
</thead>
<tbody>
<tr>
<td>India</td>
<td>Ahmedabad</td>
<td>Chirag Patel</td>
<td>Dheeraj Bhojwani</td>
<td><a href="mailto:dheeraj@ahmedabad.tie.org">dheeraj@ahmedabad.tie.org</a></td>
</tr>
<tr>
<td></td>
<td>Amaravati</td>
<td>Sateesh Andra</td>
<td>Anudeep Choppa</td>
<td><a href="mailto:ad@amaravati.tie.org">ad@amaravati.tie.org</a></td>
</tr>
<tr>
<td></td>
<td>Bangalore</td>
<td>Ravi Gurunay</td>
<td>Kumar Kashyap</td>
<td><a href="mailto:kumar@tiebangalore.org">kumar@tiebangalore.org</a></td>
</tr>
<tr>
<td></td>
<td>Bhubaneshwar</td>
<td>Rajib Sekhar Sahoo</td>
<td>Swoost Mishra</td>
<td><a href="mailto:tiebhubaneshwar@gmail.com">tiebhubaneshwar@gmail.com</a></td>
</tr>
<tr>
<td></td>
<td>Chandigarh</td>
<td>Sameer Jain</td>
<td>Harpreet Minhas</td>
<td><a href="mailto:harpreet@chandigarh.org">harpreet@chandigarh.org</a></td>
</tr>
<tr>
<td></td>
<td>Chennai</td>
<td>Shankar V.</td>
<td>Akhil Rajeshwar</td>
<td><a href="mailto:akhil@tiechennai.org">akhil@tiechennai.org</a></td>
</tr>
<tr>
<td></td>
<td>Coimbatore</td>
<td>Karthikyan G.</td>
<td>Priyadarshini Krishnan</td>
<td>ed@<a href="mailto:ticebre@gmail.com">ticebre@gmail.com</a></td>
</tr>
<tr>
<td></td>
<td>Delhi</td>
<td>Rajan Anandan</td>
<td>Geetika Dayal</td>
<td><a href="mailto:geetikak@tiedelhi.org">geetikak@tiedelhi.org</a></td>
</tr>
<tr>
<td></td>
<td>Guwahati</td>
<td>Rajeev Gupta</td>
<td>Rajaekr Gupta</td>
<td><a href="mailto:rajeevgupta@sprootbox.in">rajeevgupta@sprootbox.in</a></td>
</tr>
<tr>
<td></td>
<td>Hubli</td>
<td>Sandeep Bidasaria</td>
<td>Vishal Nadgoud</td>
<td>ed@<a href="mailto:tiehubli@gmail.com">tiehubli@gmail.com</a></td>
</tr>
<tr>
<td></td>
<td>Hyderabad</td>
<td>Kali Prasad Gadireju</td>
<td>Phani Pattramatta</td>
<td><a href="mailto:ed@tiehyderabad.org">ed@tiehyderabad.org</a></td>
</tr>
<tr>
<td></td>
<td>Madhya Pradesh</td>
<td>MSA Kumar</td>
<td>K Chandrasekhar</td>
<td><a href="mailto:tkokerala@yahoo.com">tkokerala@yahoo.com</a></td>
</tr>
<tr>
<td></td>
<td>Kerala</td>
<td>Vireesh Oberoi</td>
<td>Tameka Dhar</td>
<td><a href="mailto:secretariat@kolkata.tie.org">secretariat@kolkata.tie.org</a></td>
</tr>
<tr>
<td></td>
<td>Lucknow</td>
<td>Ashish Kaul</td>
<td><a href="mailto:Info@lucknow.ie">Info@lucknow.ie</a></td>
<td><a href="mailto:lucknow@tie.org">lucknow@tie.org</a></td>
</tr>
<tr>
<td></td>
<td>Mumbai</td>
<td>Atul Nishar</td>
<td>Naveen Raju</td>
<td><a href="mailto:naveen@tiemumbai.org">naveen@tiemumbai.org</a></td>
</tr>
<tr>
<td></td>
<td>Nagpur</td>
<td>Milind Chittawar</td>
<td>Nidhi Bawashe</td>
<td><a href="mailto:ed@nagpur.tar.org">ed@nagpur.tar.org</a></td>
</tr>
<tr>
<td></td>
<td>Pune</td>
<td>Kiran Deshpande</td>
<td>Mandar Joshi</td>
<td><a href="mailto:ed@pune.tar.org">ed@pune.tar.org</a></td>
</tr>
<tr>
<td></td>
<td>Rajasthan</td>
<td>Siddharth Agrawal</td>
<td>Arun Pareek</td>
<td><a href="mailto:ed@ariejandra.tar.org">ed@ariejandra.tar.org</a></td>
</tr>
<tr>
<td></td>
<td>Udaipur</td>
<td>Manish Gobha</td>
<td>Vyas Jain</td>
<td><a href="mailto:ed@udaipur.tar.org">ed@udaipur.tar.org</a></td>
</tr>
<tr>
<td></td>
<td>Uttar Pradesh</td>
<td>Amit Tivari</td>
<td>Ankita Dwivedi</td>
<td><a href="mailto:Info@up.tar.org">Info@up.tar.org</a></td>
</tr>
<tr>
<td></td>
<td>Bangladesh</td>
<td>Rubaba Dowlar</td>
<td>Rineela Mahmod</td>
<td><a href="mailto:rineela.mahmod@tiedrive.tar.org">rineela.mahmod@tiedrive.tar.org</a></td>
</tr>
<tr>
<td></td>
<td>Pakistan</td>
<td>Sarah Hashvani</td>
<td>Zeeshan Shihid</td>
<td><a href="mailto:zeeshan@tieislamabad.org">zeeshan@tieislamabad.org</a></td>
</tr>
<tr>
<td></td>
<td>Karachi</td>
<td>Veerak Islam</td>
<td>Sarah Mudhood</td>
<td><a href="mailto:sarahmzak@gmail.com">sarahmzak@gmail.com</a></td>
</tr>
<tr>
<td></td>
<td>Lahore</td>
<td>Humayun Mazhar</td>
<td>Javaria Najeeb</td>
<td><a href="mailto:ed@lahore.tar.org">ed@lahore.tar.org</a></td>
</tr>
<tr>
<td></td>
<td>Sindh</td>
<td>Deepak Padmanabhan</td>
<td>Sochly George</td>
<td><a href="mailto:sochly@tiedrive.tar.org">sochly@tiedrive.tar.org</a></td>
</tr>
<tr>
<td></td>
<td>Punjab</td>
<td>Deepak Padmanabhan</td>
<td>Sochly George</td>
<td><a href="mailto:sochly@tiedrive.tar.org">sochly@tiedrive.tar.org</a></td>
</tr>
<tr>
<td></td>
<td>Sikkim</td>
<td>Deepak Padmanabhan</td>
<td>Sochly George</td>
<td><a href="mailto:sochly@tiedrive.tar.org">sochly@tiedrive.tar.org</a></td>
</tr>
</tbody>
</table>

### EUROPE

<table>
<thead>
<tr>
<th>Region</th>
<th>Chapter</th>
<th>CEO</th>
<th>COO</th>
<th>Email Address</th>
</tr>
</thead>
<tbody>
<tr>
<td>Germany</td>
<td>56</td>
<td>Sujan Patel</td>
<td>Sandeep Makhijani</td>
<td><a href="mailto:makijnjani.sandeep@gmail.com">makijnjani.sandeep@gmail.com</a></td>
</tr>
<tr>
<td></td>
<td>England</td>
<td>UK North</td>
<td>Louise Findlay Orchestra</td>
<td><a href="mailto:orchestrafindlay@gmail.com">orchestrafindlay@gmail.com</a></td>
</tr>
<tr>
<td></td>
<td>59</td>
<td>Israel</td>
<td>Anat Breitbart-Neck</td>
<td><a href="mailto:efrat.friger@gmail.com">efrat.friger@gmail.com</a></td>
</tr>
</tbody>
</table>

### AUSTRALIA

<table>
<thead>
<tr>
<th>Region</th>
<th>Chapter</th>
<th>CEO</th>
<th>COO</th>
<th>Email Address</th>
</tr>
</thead>
<tbody>
<tr>
<td>Australia</td>
<td>Melbourne</td>
<td>Saurabh Mishra</td>
<td>Hien Tran</td>
<td><a href="mailto:hien.tran@tie.melbourne.org">hien.tran@tie.melbourne.org</a></td>
</tr>
<tr>
<td></td>
<td>Sydney</td>
<td>Raj Dalal</td>
<td>Jyothi Iyer</td>
<td><a href="mailto:jyothi@stade.my.com">jyothi@stade.my.com</a></td>
</tr>
<tr>
<td></td>
<td>61</td>
<td>Australia</td>
<td>Jyothi Iyer</td>
<td><a href="mailto:jyothi@stade.my.com">jyothi@stade.my.com</a></td>
</tr>
</tbody>
</table>
MENTORING  NETWORKING

61

- 26 chapters in Americas
- 29 chapters in Asia
- 4 chapters in Europe
- 2 chapters in Australia

EDUCATION  FUNDING  INCUBATION

TIE GLOBAL
3975 Freedom Circle, Suite 230
Santa Clara, CA 95054
global@tie.org
Phone: 408-567-0700